

**CHICHESTER YACHT CLUB GENERAL COMMITTEE MEETING**  
**21/05/2024 (via Zoom)**

The General Committee, chaired by Commodore Simon Benson, met on 21<sup>st</sup> May and dealt with the following business:

- Heard that progress is being made in getting race mark sponsors.
- Agreed that the Restaurant experience has improved but that food quality is variable and requires some attention.
- The introduction of Sailing Club Manager has gone well with many improvements and we continue to investigate more uses for the management system.
- The Club sustained a £53k loss in 2023-24, mainly stemming from the Restaurant in the early part of the year. Events were above plan and a major contribution whilst the Bar ended slightly up on the previous year. Food costs need attention. Training income was also down but there is a plan in place which should see a great improvement, including by opening our training courses where possible to non-members who will pay more.
- The solar panels are now contributing to our energy costs, alongside reduced rates for grid electricity. However, the delay to installation caused by the difficult planning process cost us around £27k. Around half the loans have now been repaid.
- Cash in the bank is close to our comfortable minimum so for the time being only essential capital expenditure will be approved.
- We would benefit from more timely financial information, particularly on costs. The previous management system was not good on this and we expect to see an improvement with the new one.
- Membership has not dipped as low as predicted and new members are continuously being recruited.
- We would like more members to use the clubhouse, particularly the Restaurant and Bar, and to attend member events.
- We would like to find someone within the Club with the ability to manage our use of social media as it is thought we do not get the best out of it.
- A review of the Club's governance and management has been completed and will be discussed at the next meeting.

The next General Committee meeting will be in August via Zoom.

David Pearce  
Hon. Secretary